

## Celebrating Canada's Official Languages Educators

18th Annual Conference 2025

February 19-22, 2025 | Ottawa, ON

# StudyTravel Magazine insights on agent and destination trends

By Nicola Hancox, Editor



- Reach 22,062 decision-making agents in 129 countries
- Advertising opportunities in print and online
- 21,300 email subscribers
- 10,916 average monthly unique visitors to our website





#### **T** alphe conferences

### Connect with StudyTravel Reference-Checked agents from around the world

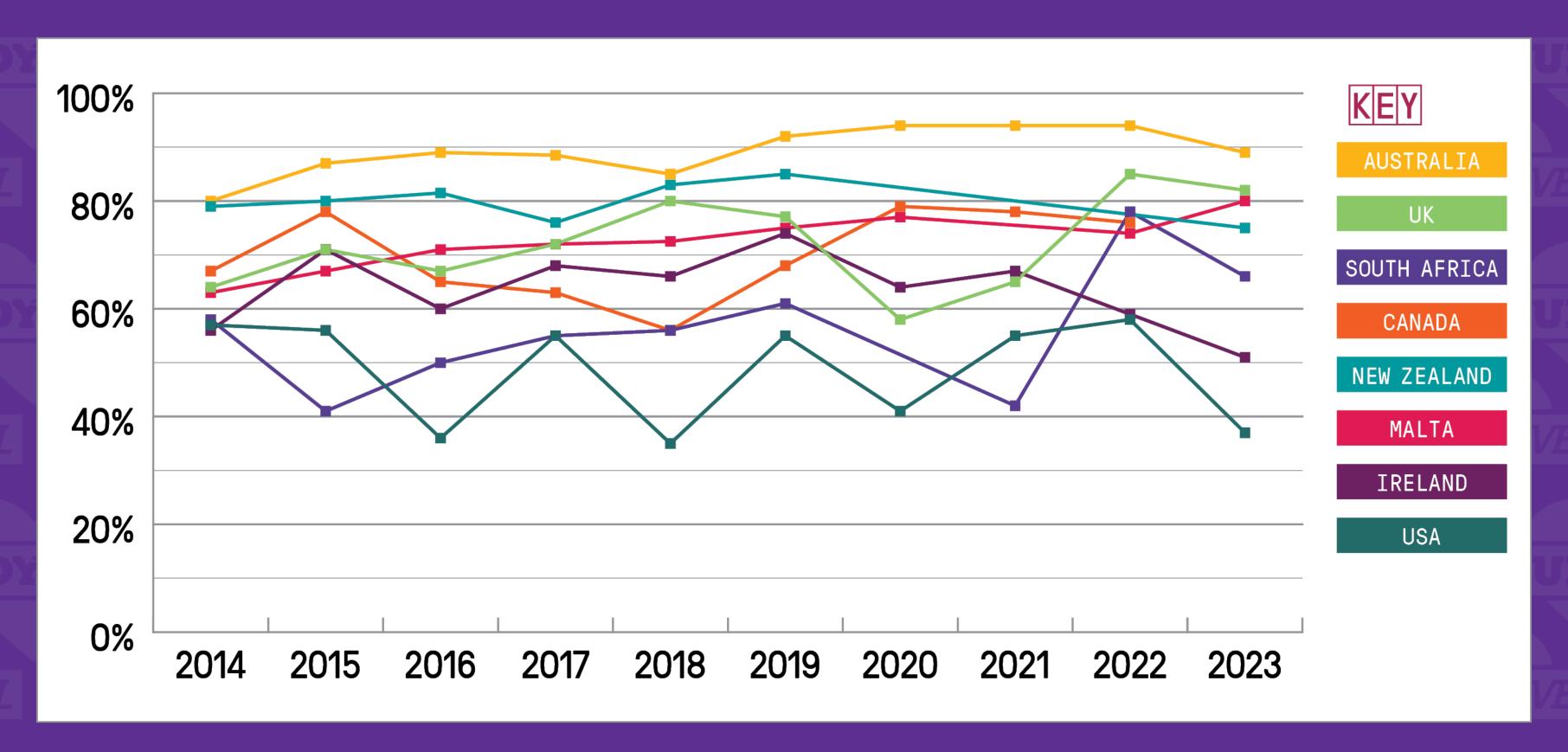


- **ST Alphe Brazil** (March 12-14 2025)
- **ST Alphe UK** (August 29-31 2025)
- ST Alphe Doha (October 7-9 2025)
- ST Alphe Korea (December 8-9 2025)
- ST Alphe Japan (December 11-12 2025)
- ST Alphe Spain (January 16-18 2026)
- **ST Alphe Summer Schools, Rome** (January 30 February 1 2026)
- ST Alphe Asia (February 25-27 2026)
- ST Alphe Taiwan (March 2-3 2026)



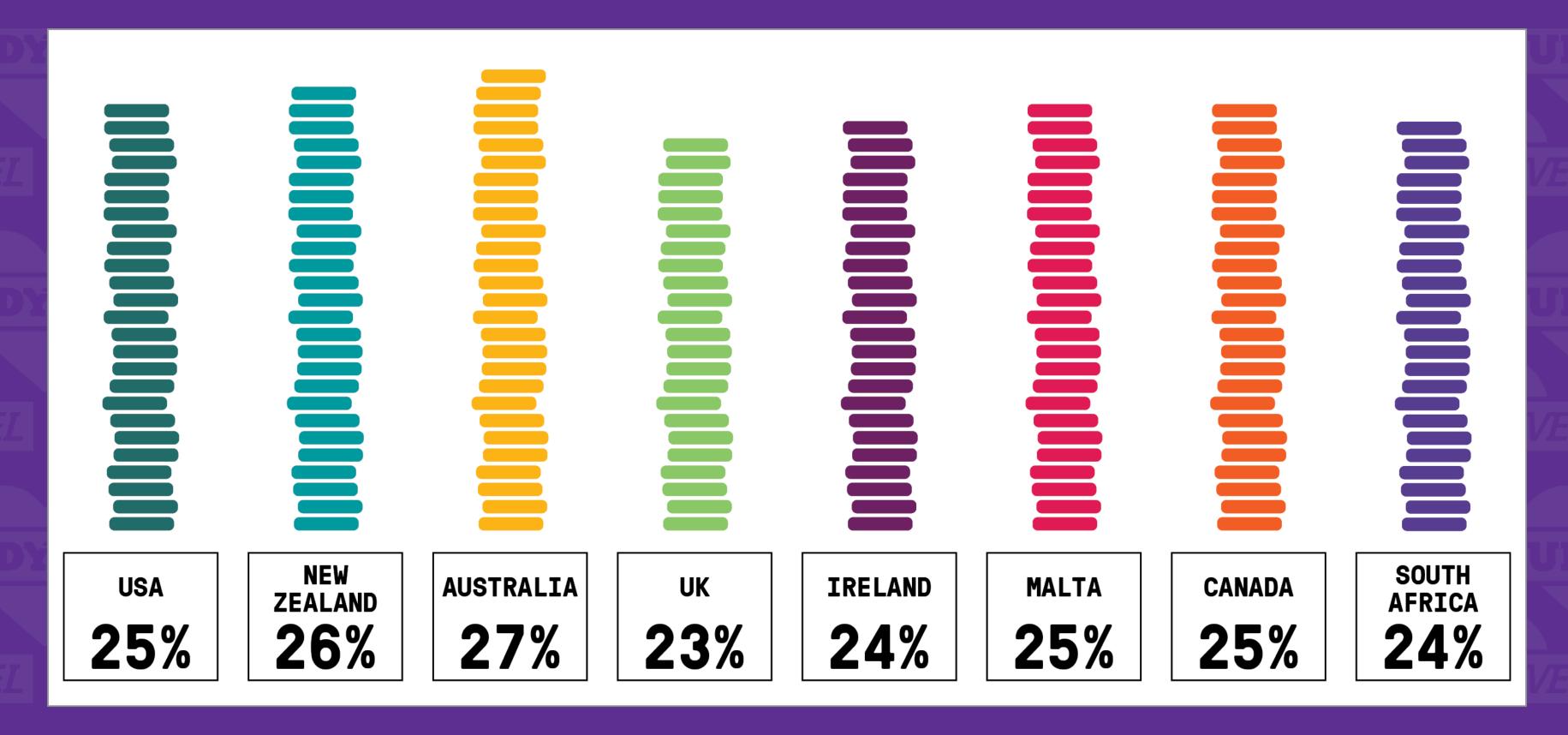


#### Ratio of students recruited via agents

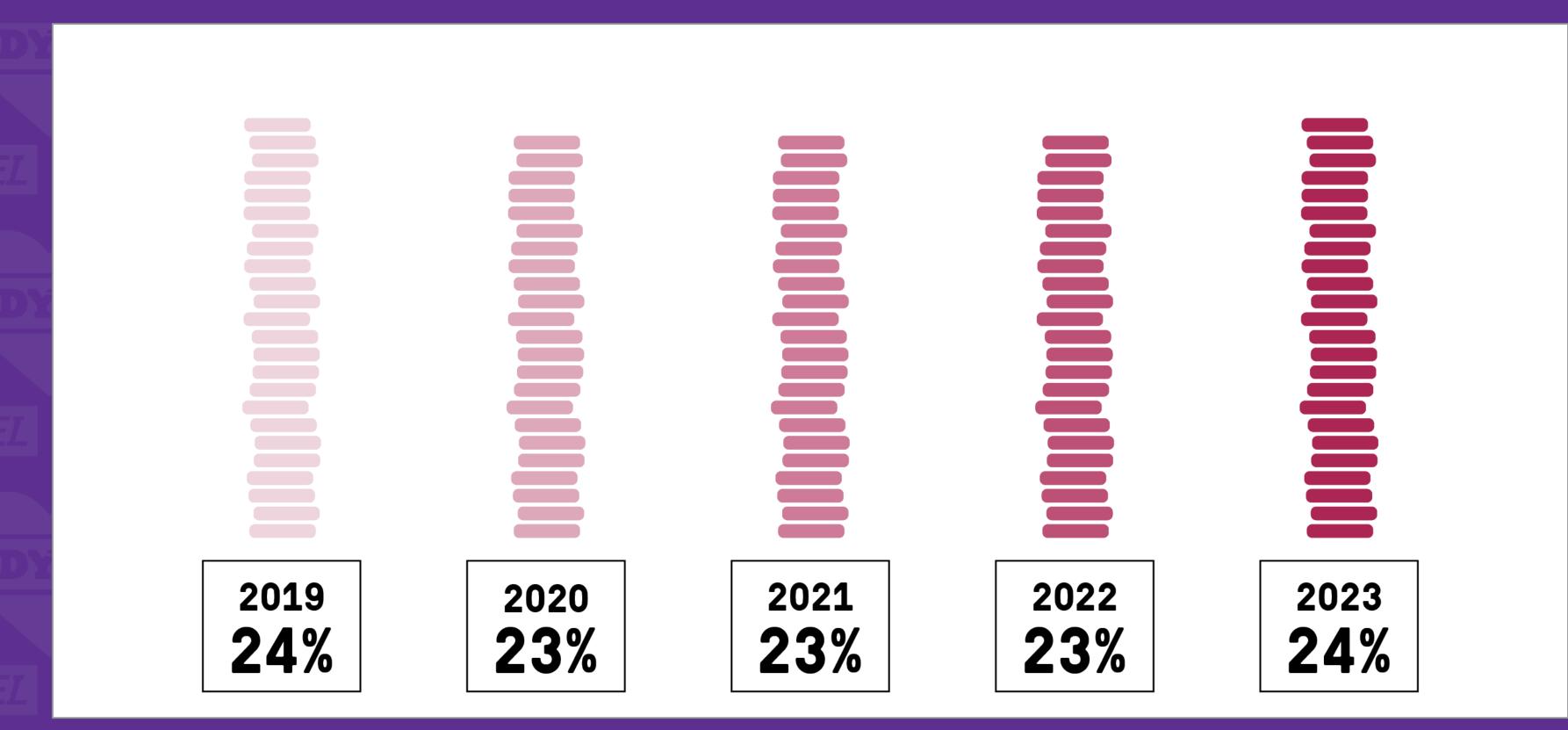




#### Average commission rate offered to agents in most recent surveys

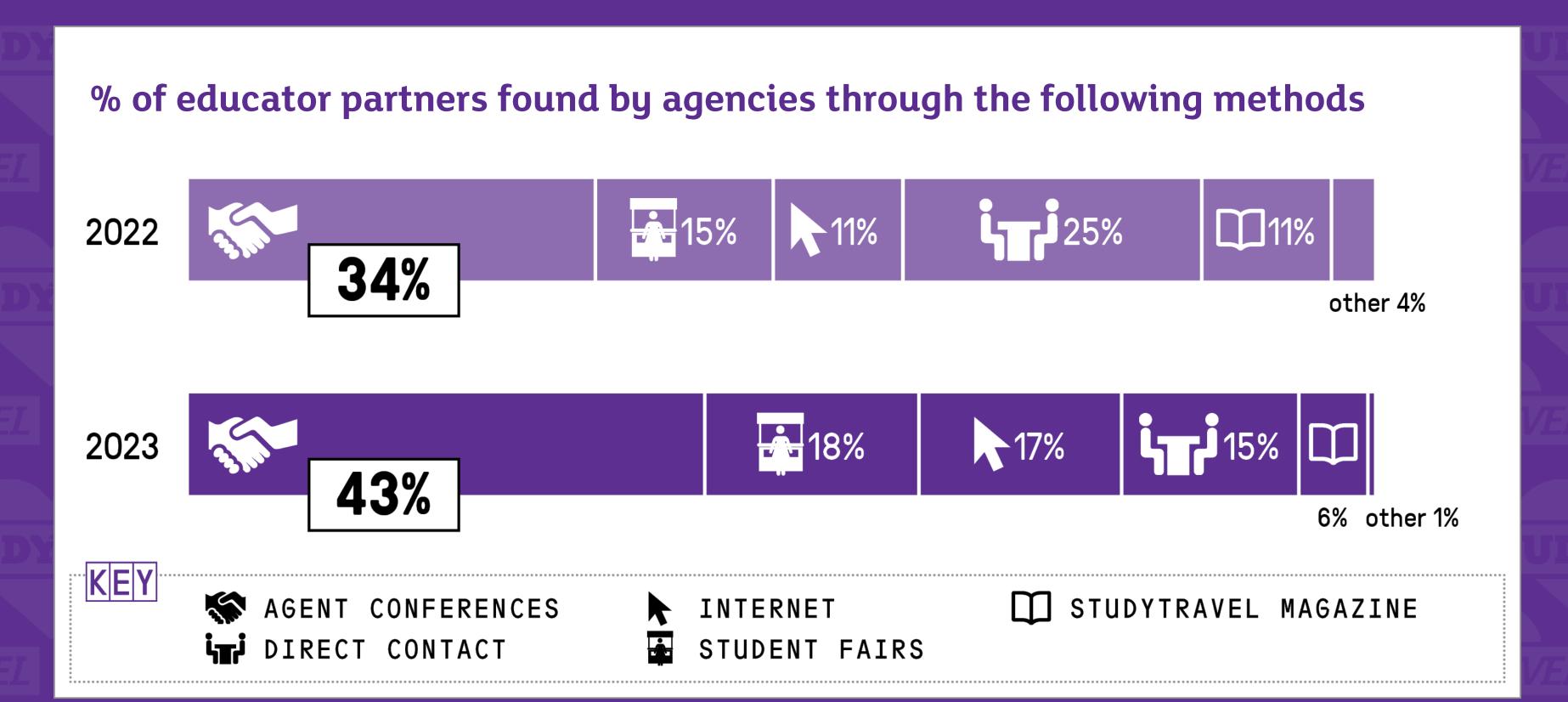


#### Average rate of commission received from language providers



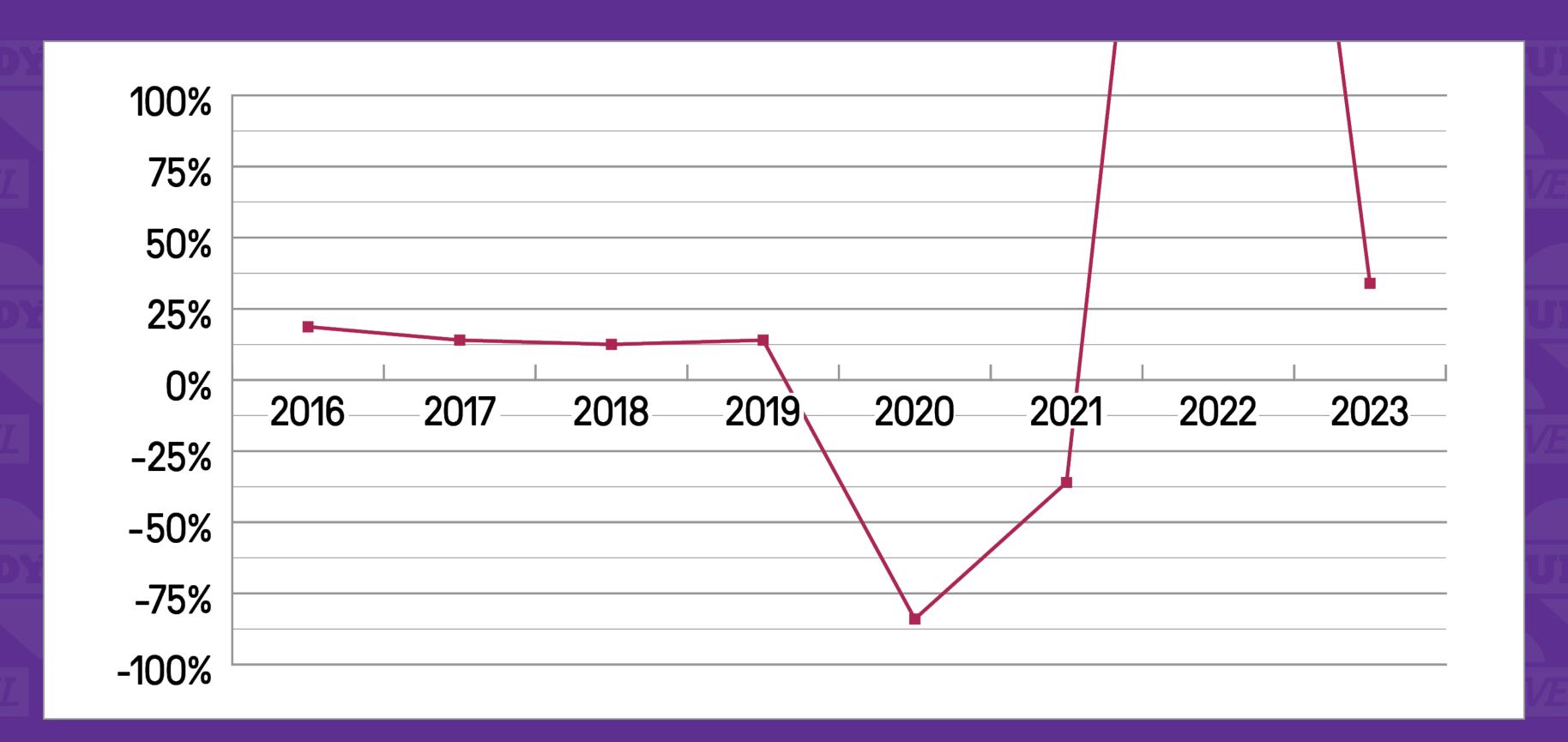


#### How agents meet new partners



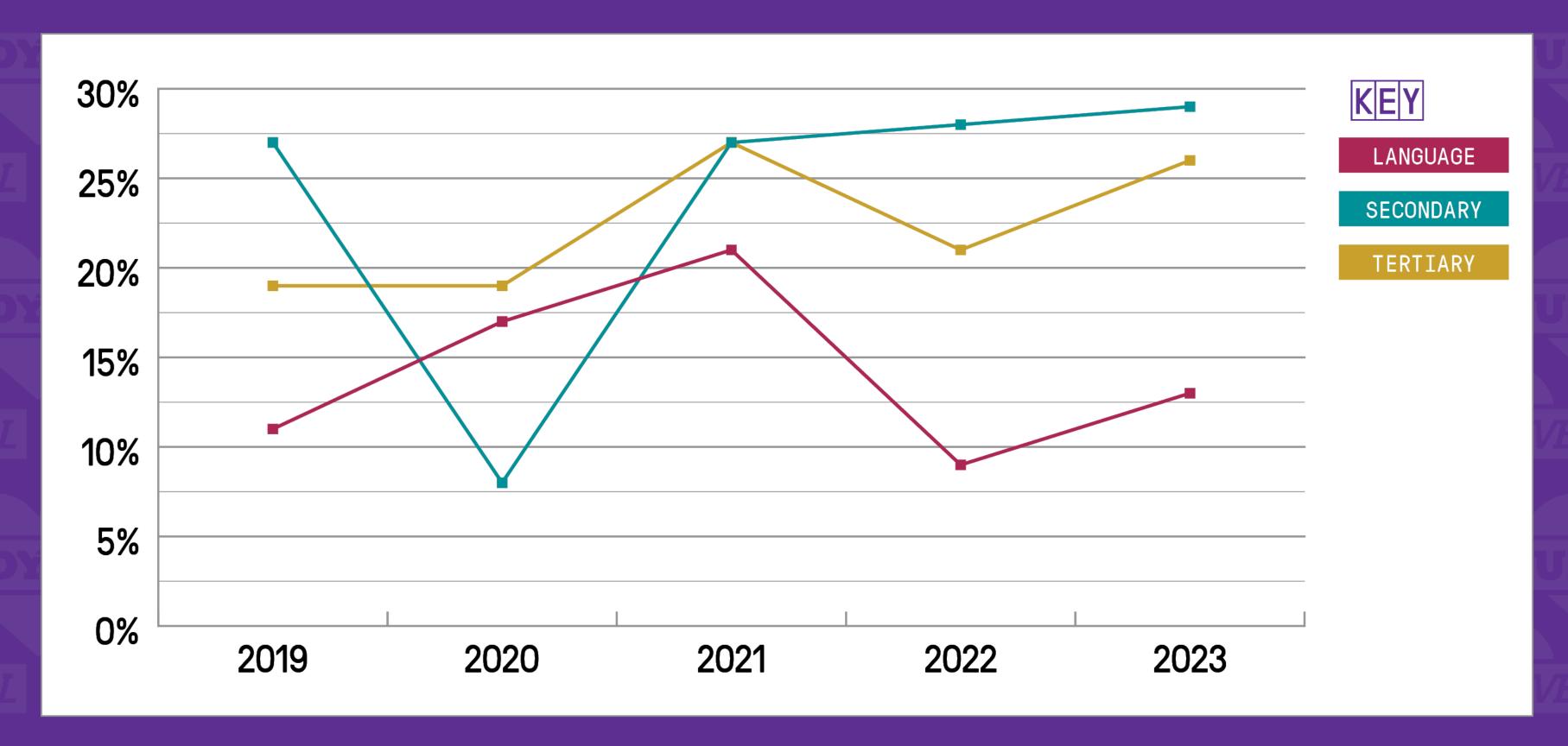


#### Growth in language business for agents





#### **Share of business for Canada**





#### Updates



- Provincial allocation of study permits confirmed, lower allocation across board
- Doubled financial req. funds for study permit to CAN\$20,635 (US\$15,177)
- Plans to decrease availability of PGWP; lang reqs. introduced
- Intl students to apply for new study permit if they wish to change schools



#### **Competitor Updates**



- Plans to cap new intl student enrolments failed to come into effect
- Student visa fee increased by 125% to AUS\$1,600 (US\$1,070)
- End of switching from visitor visa to student visa
- Ban on commission for onshore switching
- Increase in minimum English language requirements for student visa
- New system of prioritising student visa applications



#### **Competitor Updates**



- Ban on master's students bringing dependents
- No youth mobility visa for EU as yet
- Limited group travel concession for France, but not other EU states yet
- Student visa fee increases by a third to UK£490 (US\$640)
- Immigration Health Surcharge with visa increased to UK£776 per year (US\$1,014)





- New TrustEd Ireland International Education Mark launched, concerns over costs
- Mandatory from 2027 for non-EU study permit students
- Payments for student protection fund to increase substantially



#### **Competitor Updates**



- Raft of executive orders announced by Trump
- Increased vetting of student visa applications
- Potential travel bans
- Potential visa revocation for students involved in pro-Gaza protests
- No orders relating to post-study work/residency routes for intl students yet
- Green cards for international graduates of US universities



## 18th Annual Conference

### THANK YOU!

Nicola Hancox, Editor nicolahancox@studytravel.network